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Question n°1

As you probably know we, as well as everybody in all kind of industries, are facing, since a few months, a period with regular and substantial price increases due to raw material shortages and logistics difficulties.

For example, our purchase price for the Tchoukball frame (product part of your inventory list) the price did evolve as such:

1. 17/05/21: 25% increase
2. 02/09/21 : 9% increase

So it means that our cost increased by more than 36% in 4 months time...

For other products in our catalog we faced price increases up to 51%....

In order to guarantee the availability of several thousand products and a fair price to our customers, we have no choice than to adjust periodically our prices on our web shop, the prices on our yearly catalogues being only indicative.

Please, observe also that it is forbidden, by law, to sell a product under its cost.

Therefore, fixing prices for one or several years is specially hazardous and could affect the availability of products for the customer of this tender.

We believe that you are aware of this situation and thus we are kindly asking you to let us know for this tender:

1. If and how the prices could be revised
2. the frequency allowed for a price revision

Replies n°1

The conditions regulating the increases in prices (or revisions) are stated in Article 1.5.1 and in Article II.19 of the framework contract published with the documents of the procurement on https://www.eursc.eu/en/Office/public-procurement.